



## **GENERAL INFORMATION** Population: 20,308,502 (2021) Capital: Lilongwe GDP (USD): 12,63 billion (2021)LEGAL AND INSTITUTIONAL FRAMEWORK **PPP** Law Public Private Partnership Act No. 23 of 2022, ('PPP Act, 2022') The Public-Private Partnership Bill, 2010 that came into force in 2013 The Public-Private Partnership Policy Framework, 2011 Other Applicable Sectoral Law The Public Enterprises Act, 1996 PPP Unit The Public Private Partnership Commission (PPPC) Definition A "public-private partnership" means a contractual relationship in which a Contracting Authority partners with a Private Party to (Art. 2 of PPP Act, 2022) build, expand, improve, or develop infrastructure or service wherein the Contracting Authority and Private Party contribute one or more of the following: technical know-how, financial support, facilities, logistical support, operational management, investment or other input required for the successful deployment of a product or service, and for which the Private Party is compensated in accordance with a pre-agreed plan, typically in relation to the risk assumed and the value of the result to be achieved (Art. 2 Definitions – Part I, PPP Act 2022)



**PPP COUNTRY PROFILE – MALAWI** 



General Principles (Art. 4 of PPP Act, 2022)	<ul> <li>Improve the delivery of public infrastructure and services in Malawi;</li> </ul>
	<ul> <li>Assist in achieving better value for procurement of infrastructure and public expenditure by the Government;</li> </ul>
	<ul> <li>Leverage on private sector financing, management, technical know how and technological innovation;</li> </ul>
	<ul> <li>Encourage participation by resource owners in Public- Private Partnerships and provide assurance for private interests in those partnerships;</li> </ul>
	<ul> <li>Encourage competitive and efficient markets for the provision of public infrastructure and services in Malawi;</li> </ul>
	<ul> <li>Minimize the fiscal burden of providing infrastructure development and service delivery; and</li> </ul>
	<ul> <li>Promote private sector contribution towards the attainment of positive social indicators.</li> </ul>
	(Objectives, Art. 4, Part II of PPP Act 2022)
Tendering and contracting procedures/ Choice of the private partnership (Art. 42 to 56 of PPP Act, 2022)	- The Commission shall be responsible for the procurement of a Private Party for a PPP project but the Commission may, where it deems appropriate to do so, taking into account the size and nature of the PPP project, delegate the procurement to a Contracting Authority, if in the opinion of the Commission, the Contracting Authority has capacity to carry out the procurement. (Art. 44 PPP Act 2022)
	<ul> <li>Expression of interest and request for proposals (Art. 46 and 48 PPP Act 2022)</li> </ul>
	<ul> <li>Direct negotiations, unsolicited bids and initiation of PPP project procurement by a Private Party (Art. 52 to 56 PPP Act 2022).</li> </ul>
Project Evaluation	The Commission shall assess each PPP project and determine

(Art. 42 and 43 of PPP Act, 2022) (Art. 42 and 43 of PPP Act, 2022)

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	The Commission may consider engaging an interested Private Party to carry out the whole or part of a feasibility study where the project is highly technical and the Private Party possesses the necessary technical expertise to carry out the feasibility study. (Art. 43 PPP Act 2022)
Negotiation and Signature of PPP Contracts (Art. 57 and 58 PPP Act 2022)	The Commission shall, in liaison with the Contracting Authority and unless otherwise agreed between the Commission and the Contracting Authority, initiate contract negotiations with the preferred private party. (Art. 57(1) PPP Act 2022)
	Prior to signing of a PPP contract, the Commission shall obtain the written approval of the Minister. (Art. 57 (6) PPP Act 2022)
	Where the Commission has delegated the procurement of a Private Party to a Contracting Authority the Contracting Authority may, with the approval of the Commission, conduct contract negotiations with the preferred Private Party and shall submit to the Commission for its approval the final draft PPP contract. (Art. 58 (1) PPP Act 2022)
	The Contracting Authority shall submit to the Commission a copy of the duly executed PPP contract together with all annexes and addenda, if any, for its record and registration. (Art. 60 (1) PPP Act 2022)
Rights and Obligations of the public partner	The power, duties and functions listed under Art 28 of the PPP Act, 2022
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public partner	Act, 2022
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ALSFPPP COUNTRY PROFILE – MALAWI



(Art. 33 PPP Act, 2022)	authority with reports and other information on its operations.
Obligations of both public and private partners	Right of the Parties to agree such terms and conditions of the PPP contract as they may deem necessary.
(Art. 33 PPP Act, 2022)	
Applicable Law/ Dispute resolution	The Laws of Malawi. Dispute resolution mechanism to be provided by PPP contract.
(Art. 35 PPP Act, 2022)	
EXAMPLES OF PROJECTS STRUCTURED AS PPP	
Railway	Railway Network/Concessions (including the Nacala Railway)

Tourism

Liwonde and Nkhotakota National Parks Project